

Industry state & being prepared.

Over the course of the year the deicing Industry has been directly impacted with unexpected circumstances including ice storms, mine reputed water leaks entangled with labour strikes and contractual obligations to municipalities. This resulted in distribution salt shortages and drastic price increases which unfortunately the industry will continue to experience this upcoming winter.

Being proactive is vital for operations this winter; as a supplier and for customers. The Salt Depot strives to ensure that sufficient salt inventory levels be available to its regular customers while offering alternative deicing programs. We continue to enforce the importance of client communication, product knowledge and proper deicing application techniques that will assist in conserving salt without overspending. We understand the importance of keeping properties clear & safe and fulfilling contractual obligations which is why we're here to help.

**secure
Your salt!**
**PRE PAYMENT
PROGRAM**

How to address the challenges on hand.

COMMUNICATE

- Communicate with your clients.
- Review properties & contracts carefully.
- Offer a pre-payment program.
- Train and educate your operators.

CONSERVE SALT

- Use treated salt.
- Use sand & salt mix.
- Eliminate pre-salting when necessary.
- Reduce service areas.
- Develop a menu of service levels.
- Plow more. Salt when needed.

EQUIPMENT

- Use "Live Edge" plows
- Integrate the use of liquids
- Calibrate equipment

SERVICES

**SUPPLY & SPREAD
TRAILER DELIVERIES
LOADER & HAULAGE
EQUIPMENT REPAIR**



"Understanding when to salt is key to conserving. It all comes down to proper employee training, equipment, deicing material, understanding weather patterns and **TIMING.**"



We highly recommend that you secure your salt in advance to ensure bulk and bagged salt be available when needed.



SALT MANAGEMENT SUPPORT

Our knowledgeable & experienced staff is readily available to help provide valuable direction on effective deicing application techniques and product knowledge.

PRODUCTS

PLOW & SNOW

ACCESSORIES

SALT COUNTING METER

BULK ICE MELTERS

Bulk Rock Salt
Sand & Salt Mix
Thawrox Treated Salt
Fusion Treated Salt
Liquid Deicer

PACKAGED ICE MELTERS

Ice Salt	20kg	56 bags/skid
Stealth Blue	22.7kg	49 bags/skid
Meltco Treated	22.7kg	49 bags/skid
Meltco Premium	22.7kg	48 bags/skid
Icinator Premium	22.7kg	49 bags/skid
Landscapers Choice	22.7kg	49 bags/skid
Calcium Chloride Flakes	20kg	60 bags/skid
Magnesium Chloride Flakes	22.7kg	48 bags/skid

BULK TOTES AVAILABLE - 2000lbs sacks
Contact sales for details.

**CONTACT US TODAY
FOR MORE INFORMATION**
905.479.1177 / 416.399.2006

9 LOCATIONS TO SERVE YOU
Visit our website for complete location details
www.saltdepot.ca